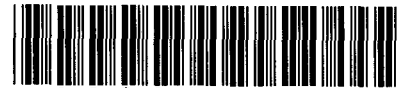


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Crexendo Business Solutions



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JULY 25, 2011

ARIZONA CORPORATION COMMISSION

1200 WEST WASHINGTON

PHOENIX, ARIZONA 85007

RE: CREXENDO.INC APPLICATION FOR LICENSE

Commissioner Gary Pierce:

Arizona Corporation Commission

DOCKETED

AUG 3 2011

DOCKETED BY

I am requesting your review of the application noted above and anticipation that the license can be approved to the benefit of Arizona as well as Crexendo's business plan.

I have personally known Steve Mihaylo for over 50 years beginning at Big Bear High School as his teacher, counselor, and assistant principal prior to his graduation in 1961. It was by my counsel and association that enabled him to obtain his diploma after having to leave midyear of his senior year due to unexpected family circumstances. Due to Steve's credit and determination, he completed the requirements and graduated with his class.

Subsequent to that event in 1981, when Inter-Tel, Incorporated, Phoenix, Arizona, became established we re-established our association and he provided the incentive and financial donation to establish the STEVEN G. MIHAYLO, BIG BEAR HIGH SCHOOL EDUCATION FOUNDATION, now in it's thirteenth year of providing scholarships, after school instructional programs, and general community support. It is an endowment based foundation with current assets amounting to over \$2 million and growing steadily. Steve is a member of the board personally awarding individual student scholarships annually.

Steve and I have become close, personal friends sharing successes and life's happenings over the past 40 years. His character is above reproach in his business relationships, employees, and community service as evidenced by the establishment and support of his wide variety of interests and programs, including many in Arizona.

From past successes and generosities I believe Crexendo's approval of the application will be beneficial to Arizona as well as our national economy.

Sincerely yours,

Russell R. Reynolds, Ed.D, Superintendent (retired) Bear Valley Unified School District

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AZ CORP COMMISSION
DOCKET CONTROL

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July 25, 2011

Chairman Gary Pierce
Commissioner Bob Stump ✓
Commissioner Sandra D. Kennedy ✓
Commissioner Paul Newman ✓
Commissioner Brenda Burns ✓

Arizona Corporation Commission
1200 West Washington
Phoenix, Arizona 85007

Dear Commissioners:

In the matter of Crexendo and Mr. Steven G. Mihaylo, I am pleased that Mr. Mihaylo and his company have looked to Arizona in terms of establishing a state of the art productive operating base for an exciting expansive new company; one which will add quality employment opportunities, revenue, prestige and value for our state. As you are aware, for many decades Mr. Mihaylo led his Inter-Tel Companies in terms of national and international recognition; it was a shining star that added to Arizona's growing influence with regard to employment, technology and communication. Unfortunately it was sold to a Canadian company; Mr. Mihaylo resisted the sale but the stockholders held the anvil and it was merged and is now essentially just a memory. I make mention of this because I first met Mr. Mihaylo when he worked out of a front store on Central Avenue near the post office around 1970. He built his reputation based upon his word, his character, his dedication and the quality plus value of his wares and developing telephone products. To this day I hear from some of his former employees and they continue to praise the man plus they speak of him as being the "best". He was loyal and faithful to his employees and thought of them before he thought of himself.

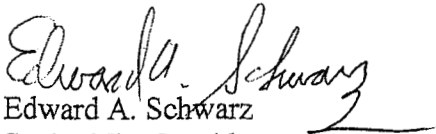
Every year he would send personal birthday cards to his employees and he knew most of them by their first names. You will find that Mr. Mihaylo's Inter-Tel, Inc. enjoyed one of the lowest labor turnover rates in Arizona, it encouraged education and protocols with ASU and other universities, it and he helped worthy charities and it was a company that spoke of the best of America and it and he were the pride of Arizona. In addition, his customers found service and equipment that was not ordinary, they were exceptional. I am reminded of this by Karl Eller's comments to me one day wherein he defined Steve Mihaylo as a self made man who never lost his dignity and conviction to do the best that he could. Also the late Robert Urdane of the Arizona Senate remarked to me some twenty years ago that Steve Mihaylo, my friend, was a special person because he always had time for kids and purposes that made a difference.

Moving Made EasierSM

In terms of Mr. Mihaylo, I am honored and privileged by his four decades of friendship. As president and chairman of Emmett & Chandler (later Jardine, Emmett & Chandler), my company and I represented Inter-Tel to our insurance and surety underwriters here and abroad, Mr. Mihaylo was a "ten" with them. He enjoyed a consistent and credible reputation based upon his honesty, personal integrity and his word was his hand shake in terms of any agreement. Hence, I can attest that this gentleman is not an ordinary fellow, he is exceptional and as he served with distinction in our military, so does he live by a code of honor. He has donated and supported youth in Arizona and other states; his dedication to charities is well known and through all this he remains a modest man, one that who again can bring credit and prestige to our state.

We need Steven Mihaylo and Crexendo; to deny them is to injure Arizona and to blemish our leadership and good sense. I urge that we welcome them and encourage their operations in our state.

Respectfully,



Edward A. Schwarz
Senior Vice President
U-Haul International, Inc.

Member of the Board
RepWest Insurance Company
Phoenix, Arizona



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July 25, 2011

Chairman Gary Pierce
Commissioner Bob Stump
Commissioner Sandra D. Kennedy
Commissioner Paul Newman
Commissioner Brenda Burns

Arizona Corporation Commission
1200 West Washington
Phoenix, Arizona 85007

Dear Commissioners:

Dear Chairman Pierce and Commissioners:

I am writing in regards to a telecom licensing issue involving Crexendo, Inc. I strongly support issuing a telecom license.

The principal behind Crexendo, Inc. is Steve Mihaylo. Steve is known to myself and many other business people in Arizona. Steve is a job creator and a credit to Arizona.

I am informed that the Arizona Corporation Commission has a staff recommendation against approving some telecom licenses for Crexendo, Inc. I understand that licensing is a serious matter, but that only causes me to advocate harder for Steve and Crexendo, Inc.

As you know, Steve Mihaylo started Inter-Tel and ran it for nearly 40 years before being squeezed out by Wall Street interests. Over those years, Steve employed many Arizonans in providing needed service in a competitive manner.

In these troubled economic times, I would imagine the Arizona Corporation Commission would tend to support a known businessman who is attempting to reinvest and create jobs in our great state.

I stand in support of Crexendo's application and ask you to grant the needed licenses.

Sincerely,

A handwritten signature in black ink, appearing to read 'Joe Shoen', is written over the typed name.

Joe Shoen
Chairman

cc: Honorable Governor, Jan Brewer

Moving Made Easier SM